



11/30/21

Dear Landowner,

Your land has been identified as a prime location to host a community-scale solar farm. Dominion power is currently seeking solar power projects to be developed in their Virginia territory. A part of this development effort is reserved for community-scale projects that require 15-20 acres of land to host. Our team is focusing on bringing this unusual opportunity to Virginia landowners that could benefit from long-term, stable rental income. The increase in solar project development in Virginia has led to many of the power distribution substations being over-developed. **Your property has been identified as likely to have sufficient open capacity at your local substation making the success of developing a viable project on your land far more likely than most of the state.**

We are seeking **one to three more projects in your county** to be part of the current round of solar development. Dominion considers projects for connection to the power grid in the order in which they are received. So, if this opportunity looks like it may be of interest, it is important to contact us soon and secure your place in line.

The Opportunity

Encore Renewable Energy, a leading solar developer, will **lease** part of your land in order to construct a 15-20 acre solar project. There is absolutely no cost to you to host a solar farm. As the developer of the project, Encore is responsible for all costs associated with developing the solar project – including permitting, construction, and operation.

As the landowner, you would receive the following benefits:

- Annual rental payments per acre
- 25+ years of contracted income
- Cash Flow from your real estate, without having to sell it

Contact us if you are interested in learning more about being one of the final projects for the season!

We'd love to hear from you - our team is glad to discuss the specifics of your property and work to get the best offer possible if this opportunity is a match for your needs. If you are interested in exploring this further, please contact us via one of the following methods as soon as possible:

Phone: (828) 490-4213

Email: solarlandlease@gmail.com

Website: www.vasolarteam.com

Our Team: Jonah Butcher, Engineer • Lauren Butcher, Realtor® • Ashton Peters, Realtor®
Rob Greer, Dir. Clean Energy Solutions, Encore • Jesse Stowell, CCO, Encore



70 Projects Completed



13 Years of Experience



90,677 Tons of CO2 Offset

Why Encore?

Encore is a leading expert in large-scale solar energy projects. With headquarters in Burlington, VT, the first U.S. city to operate from 100% renewable energy, Encore has grown into a mature solar company with a large portfolio of projects along the Eastern seaboard. As a certified B-Corp, Encore operates with absolute integrity and is committed to using business as a force for good in the world.

How it Works

A solar project is developed, installed, owned, and operated by Encore and its investor partners. The landowner receives annual lease payments for hosting the project. The solar energy produced is used to power nearby homes, businesses, and the local electric grid at large. By participating in hosting a solar farm you are supporting local, clean renewable energy; it's a win-win-win!

“We were thrilled with the outcome of our work with Encore on the siting of a solar array on our active dairy farm in Essex Junction, Vermont. Encore’s work resulted in an annual lease payment that provides us with the opportunity to improve our farmstead while preserving topsoil integrity. Farming has always involved land, sunlight, and water to produce value; we are pleased to be able to diversify our farming operations to include renewable electricity generation in addition to forage crops and dairy.”

– Meg Armstrong, Owner, Whitcomb Farm

Please fill out the form below with your site’s details and return in the stamped envelope provided. Or go to **encorerenewableenergy.com** to receive a free site consultation and trucker hat!

Site Address: _____

Acres: _____

Phone Number: _____

Email Address: _____

What is the site currently used for? (Describe): _____

